INSEARCH Education International Pty Limited ABN 82 068 439 912

Financial statements for the year ended 31 December 2015

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For the financial year ended 31 December 2015 the financial statements covers INSEARCH Education International Pty Limited as an individual entity ("company").

The financial statements are presented in Australian currency.

INSEARCH Education International Pty Limited is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

INSEARCH Education International Pty Limited Level 9, 187 Thomas Street Haymarket, NSW 2000.

INSEARCH Education International Pty Limited Statement of comprehensive income For the year ended 31 December 2015

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	Notes	2015 \$	2014 \$
Revenue from continuing operations			-
Other income	4	179	168
Foreign exchange loss Other expenses Deficit for the year	·	(314) (135)	(5,839) (358) (6,029)
Other comprehensive income Other comprehensive income for the year Other comprehensive income for the year	-	<u>(</u> € 	- 2
Total comprehensive loss for the year		(135)	(6,029)

INSEARCH Education International Pty Limited Statement of financial position As at 31 December 2015

	Notes	2015 \$	2014 \$
ASSETS Current assets Cash and cash equivalents Total current assets	5	184,100 184,100	184,235 184,235
Total assets	-	184,100	184,235
LIABILITIES Current liabilities Total current liabilities	=		8 g.
Total liabilities			
Net assets		184,100	184,235
EQUITY Contributed equity Accumulated funds	6 7	100,000 84,100	100,000 84,235
Total equity		184,100	184,235

INSEARCH Education International Pty Limited Statement of changes in equity For the year ended 31 December 2015

	Notes	Contributed equity	Accumulated funds	Total equity \$
Balance at 1 January 2014	4	100,000	90,264	190,264
Deficit for the year Other comprehensive income Total comprehensive loss for the year	7	*	(6,029) (6,029)	(6,029) - (6,029)
Balance at 31 December 2014	27	100,000	84,235	184,235
Balance at 1 January 2015	æ	100,000	84,235	184,235
Deficit for the year	7	-	(135)	(135)
Other comprehensive income Total comprehensive loss for the year	-		(135)	(135)
Balance at 31 December 2015	:-	100,000	84,100	184,100

INSEARCH Education International Pty Limited Statement of cash flows For the year ended 31 December 2015

	Notes	2015 \$	2014 \$
Cash flows from operating activities Receipts from customers (inclusive of goods and services tax) Payments to suppliers and employees (inclusive of goods and services		-	24,320
tax)		(314)	(358)
		(314)	23,962
Interest received		179	168
Net cash (outflow) inflow from operating activities	14	(135)	24,130
, ,			
Net (decrease) increase in cash and cash equivalents		(135)	24,130
Cash and cash equivalents at the beginning of the year		184,235	160,105
Cash and cash equivalents at end of year	5	184,100	184,235

1 Company profile

INSEARCH Education International Pty Limited is a private company. The company is incorporated and domiciled in Australia. Its registered place of business is Level 9, 187 Thomas Street, Haymarket, NSW 2000.

The company was formed in 1995 and is the wholly owned entity of INSEARCH Limited, which is incorporated and domiciled in Australia.

INSEARCH Education International Pty Limited is not a trading company.

2 Summary of significant accounting policies

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

(a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards, Interpretations, other authoritative pronouncements of the Australian Accounting Standards Board [AASB] and the *Public Finance and Audit Act 1983* and the *Public Finance and Audit Regulation 2015*. Where there are inconsistencies between the above requirements, the legislative provisions have prevailed. INSEARCH Education International Pty Limited is a not for profit entity for the purpose of preparing the financial statements.

For the financial year ended 31 December 2015 the financial statements covers INSEARCH Education International Pty Limited as an individual entity ("company").

The financial statements were authorised for issue by the directors on 21 March 2016.

(i) Statement of Compliance

The company's financial statements and accompanying notes comply with Australian Accounting Standards which include Australian Accounting Interpretations.

Generally accepted accounting principles, authoritative pronouncements of the AASB, including interpretations, the *Public Finance and Audit Act 1983*, and the *Public Finance and Audit Regulation 2015* have been used to prepare the company's financial statements.

(ii) Historical cost convention

These financial statements have been prepared under the historical cost convention.

(iii) New and amended standards adopted by the company

The company has applied the following standards and amendments for first time in their annual reporting period commencing 1 January 2015:

- AASB 2013-3 Amendments to AASB 136 Recoverable Amount Disclosures for Non-Financial Assets
- AASB 2013-4 Amendments to Australian Accounting Standards Novation of Derivatives and Continuation of Hedge Accounting
- Interpretation 21 Accounting for Levies
- AASB 2014-1 Amendments to Australian Accounting Standards

The adoption of AASB 2013-3 had a small impact on the impairment disclosures and AASB 2014-1 has required additional disclosures in our segment note. Other than that, the adoption of these standards did not have any impact on the current period or any prior period and is not likely to affect future periods.

The company also elected to adopt the following two standards early:

 Amendments made to Australian Accounting Standards by AASB 2015-1 (Improvements 2012-2014 cycle), and

- (a) Basis of preparation (continued)
- Amendments made to AASB 101 by AASB 2015-2 (Disclosure initiative)

As these amendments merely clarify the existing requirements, they do not affect the company's accounting policies or any of the disclosures.

(iv) New standards and interpretations not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2015 reporting periods and have not been early adopted by the company. The company's assessment of the impact of these new standards and interpretations is set out below.

Title of standard AASB 9 **Financial** Instruments

Nature of change

AASB 9 addresses the classification. measurement and derecognition of financial assets and financial liabilities and introduces new rules for hedge accounting. In December 2014, the AASB made further changes to the classification and measurement rules and also introduced a new impairment model. These latest amendments now complete the new financial instruments standard.

Impact

Following the changes approved by the AASB in December 2014, the company no longer expects any impact from the new classification, measurement and derecognition rules on the company's financial assets and financial liabilities. While the company has yet to undertake a detailed assessment of the debt instruments currently classified as available-for-sale financial assets, it would appear that they would satisfy the conditions for classification as at fair value through other comprehensive income (FVOCI) and hence there will be no change to the accounting for these assets. There will also be no impact on the company's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the company does not have any such liabilities.

The new hedging rules align hedge accounting more closely with the company's risk management practices. As a general rule it will be easier to apply hedge accounting going forward as the standard introduces a more principles-based approach. The new standard also introduces expanded disclosure requirements and changes in presentation.

The new impairment model is an expected credit loss (ECL) model which may result in the earlier recognition of credit losses. The company has not yet assessed how its own hedging arrangements

and impairment provisions would be

affected by the new rules.

Mandatory application date/ Date of adoption by company

Must be applied for financial years commencing on or after 1 January 2018. Based on the transitional provisions in the completed IFRS 9, early adoption in phases was only permitted for annual reporting periods beginning before 1 February 2015. After that date, the new rules must be adopted in their entirety.

(a) Basis of preparation (continued)

Title of standard AASB 15 Revenue from Contracts with Customers

Nature of change Im

The AASB has issued a new standard for the recognition of revenue. This will replace AASB 118 which covers contracts for goods and services and AASB 111 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer so the notion of control replaces the existing notion of risks and rewards.

The standard permits a modified retrospective approach for the adoption. Under this approach entities will recognise transitional adjustments in retained earnings on the date of initial application (eg 1 January 2018), ie without restating the comparative period. They will only need to apply the new rules to contracts that are not completed as of the date of initial application.

Impact

Management is currently assessing the impact of the new rules and has identified the following areas that are likely to be affected:

- extended warranties, which will need to be accounted for as separate performance obligations, which will delay the recognition of a portion of the revenue
- consignment sales where recognition of revenue will depend on the passing of control rather than the passing of risks and rewards
- IT consulting services where the new guidance may result in the identification of separate performance obligations which could again affect the timing of the recognition of revenue, and
- the statement of financial position presentation of rights of return, which will have to be grossed up in future (separate recognition of the right to recover the goods from the customer and the refund obligation)

 At this stage, the company is not able to estimate the impact of the new rules on the company's financial statements. The company will make more detailed assessments of the impact over the next twelve months.

Mandatory application date/ Date of adoption by company

Mandatory for financial years commencing on or after 1 January 2018. Expected date of adoption by the company: 1 January 2018.

There are no other standards that are not yet effective and that would be expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

(v) Critical accounting estimates

The preparation of financial statements in conformity with Australian Accounting Standards requires the use of certain critical accounting estimates.

Estimates are based on the historical experience and other factors that are considered to be relevant, including latest available management information of financial performance and position. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis.

(b) Foreign currency translation

(i) Functional and presentation currency

Items included in the financial statements of the company are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Australian dollars, INSEARCH Education International Pty Limited's functional and presentation currency.

(ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss, except when they are deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

(c) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

The company recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the company's activities as described below. The company bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities using the methods outlined below.

(i) Other fees and charges

Fees are recognised as revenue when services are provided.

(ii) Other income

Other income including interest received, sale of non-current assets and are recognised on an accrual basis.

(d) Expense recognition

All expenses are charged against revenue when the liability has been recognised.

(e) Income tax

No income tax has been provided in the attached accounts for the Australian operation as the company is exempt from income tax under Section 50-55 of the *Income Tax Assessment Act 1997*.

(f) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

(g) Acquisition of assets

The purchase method of accounting is used to account for all acquisitions of assets. Assets are initially recorded at their cost at the date of acquisition. Cost is measured as the fair value of the consideration provided at the date of exchange and incidental costs directly attributable to the acquisition.

(h) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

(i) Cash and cash equivalents

Cash and cash equivalents includes cash on hand and cash at bank,

Cash at bank is with interest rate of 0.10% (2014: 0.10%).

(j) Trade and other receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Trade receivables are generally due for settlement within 30 days. They are presented as current assets unless collection is not expected for more than 12 months after the reporting date.

The collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off by reducing the carrying amount directly. A provision for impairment is established when there is objective evidence that the company will not be able to collect all amounts due according to the original terms of the receivables.

The amount of the impairment loss is recognised in statement of comprehensive income within other expenses. When a trade receivable for which an impairment provision had been recognised becomes uncollectible in a subsequent period, it is written off against the provision account. Subsequent recoveries of amounts previously recognised as uncollectible are brought to account against other expenses in statement of comprehensive income.

(k) Investments and other financial assets

Investments, with the exception of financial assets at amortised cost, are measured at fair value. Changes in the fair value are either taken to the statement of comprehensive income or to an equity reserve.

The company classifies its financial assets in the following categories: financial assets at fair value through profit or loss, financial assets at amortised cost, loans and receivables, held to maturity investments and available for sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and, in the case of assets classified as held-to-maturity, re-evaluates this designation at the end of each reporting period.

(I) Leases

Leases of property in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. All leases of the company are operating leases.

INSEARCH Education International Pty Limited
Notes to the financial statements
31 December 2015
(continued)

2 Summary of significant accounting policies (continued)

(I) Leases (continued)

Payments made under operating leases are charged to the statement of comprehensive income on a straight-line basis, over the period of the lease.

(m) Trade and other payables

These amounts represent liabilities for goods and services provided to the company prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months from the reporting date. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

(n) Provisions

Provisions are recognised when the company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

(o) Financial Instruments

Financial instruments generate financial assets or liabilities for the company. These include cash and cash equivalents, receivables, payables and other financial assets and liabilities. Note 3 discloses the risks and management of those risks of the financial instruments.

3 Financial risk management

INSEARCH Education International Pty Limited's principal financial instruments are outlined below. These financial instruments arise directly from the entity's operations or are required to finance the entity's operation. INSEARCH Education International Pty Limited does not enter into or trade in financial instruments.

INSEARCH Education International Pty Limited's risks arising from financial instruments are outlined below, together with the entity's objectives and policies for measuring and managing risk.

INSEARCH Education International Pty Limited principal financial instruments:

	Assets at FVOCI	Assets at FVPL \$	Derivatives used for hedging \$	Financial assets at amortised cost \$	Total \$
Financial assets 2015					
Cash and cash equivalents	2 <u>5#6</u>		2,•1	184,100	184,100
2014 Cash and cash equivalents	-	j≆:		184,235	184,235

The fair value of the above financial instruments is equal to their carrying value.

(a) Market risk

The primary areas of market risk that INSEARCH Education International Pty Limited is exposed to are foreign exchange risk and interest rate risk.

(i) Foreign exchange risk

INSEARCH Education International Pty Limited had operations in Thailand which were affected by movements in exchange rates. The impact of these movements can affect both the operating surplus expressed in Australian dollars, and the carrying values of the operations on the statement of financial position of the company.

INSEARCH Education International Pty Limited's views these exposures to movements in exchange rates as long term and therefore does not hedge against foreign exchange movements.

(ii) Interest rate risk

INSEARCH Education International Pty Limited has no interest-bearing borrowings and therefore no associated payable risk as a result of fluctuating interest rates. INSEARCH Education International Pty Limited does have an exposure to changes in income due to fluctuations in interest rates.

Cash investments are non-interest bearing. Cash investments are reviewed monthly as part of the management reporting process.

(b) Credit risk

Credit risk arises where there is a possibility of the company's debtors defaulting on their contractual obligations, resulting in a financial loss to the entity.

(c) Liquidity risk

Liquidity risk is the risk that the company will be unable to meet its payment obligations when they fall due.

Liquidity is managed by the company through the preparation and review of monthly cash flow statements and cash forecasts. Cash at bank is reconciled on a monthly basis and bank balances are independently confirmed as part of the annual audit process.

3 Financial risk management (continued)

(c) Liquidity risk (continued)

All of the company's financial liabilities are non-interest bearing and are due and payable within 12 months.

4 Other income

4 Other moome		
	2015	2014
	\$	\$
Interest received	179	168
5 Cash and cash equivalents		
	2015	2014
	\$	\$
Current assets		
Cash at bank	184,100	184,235
6 Contributed equity		
Share capital		
	2015	2014
	\$	\$
Ordinary shares		
100,000 fully paid, ordinary shares	100,000	100,000
7 Accumulated funds		
(a) Accumulated funds		
Movements in accumulated funds were as follows:		
	2015	2014
	\$	\$
Balance 1 January	84,235	90,264
Net deficit for the year	(135)	(6,029)
Balance 31 December	84,100	84,235

8 Key management personnel disclosures

Directors

The following persons were members of the board of directors of INSEARCH Education International Pty Limited during the financial year:

A Murphy

Remuneration of key management personnel was borne by the ultimate parent entity.

INSEARCH Education International Pty Limited
Notes to the financial statements
31 December 2015
(continued)

9 Remuneration of auditors

The fee for the audit of the financial statements for the period ended 31 December 2015 and 2014 was borne by the ultimate parent entity.

10 Contingencies

The company had no contingent assets or liabilities at 31 December 2015 (2014: nil).

11 Commitments

The company had no commitments at 31 December 2015 (2014: nil).

12 Related party transactions

(a) Parent entities

The controlling entity of INSEARCH Education International Pty Limited is INSEARCH Limited. INSEARCH Education International Pty Limited entered into no transactions with INSEARCH Limited during 2015.

13 Events occurring after the reporting period

No matter or circumstance has occurred subsequent to year end that has significantly affected, or may significantly affect, the operations of the company, the results of those operations or the state of affairs of the company in subsequent financial years.

14 Cash flow information

Reconciliation of deficit after income tax to net cash (outflow) inflow from operating activities

	2015 \$	2014 \$
Deficit for the year Change in operating assets and liabilities:	(135)	(6,029)
Decrease in trade and other receivables	-	30,159
Net cash (outflow) inflow from operating activities	(135)	24,130

END OF AUDITED FINANCIAL STATEMENTS

In the directors' opinion:

- (a) the financial statements and notes set out on pages 1 to 14 are in accordance with the *Public Finance and Audit Act 1983* and the *Public Finance* and *Audit Regulation 2015*, including:
 - (i) complying with Accounting Standards, the *Public Finance and Audit Act 1983* and the *Public Finance and Audit Regulation 2015* and other mandatory professional reporting requirements, and
 - (ii) giving a true and fair view of the company's financial position as at 31 December 2015 and of its performance for the financial year ended on that date, and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of directors.

A Murphy Director

Sydney 30 March 2016



INDEPENDENT AUDITOR'S REPORT

Insearch Education International Pty Limited

To Members of the New South Wales Parliament and Members of Insearch Education International Pty Limited

I have audited the accompanying financial statements of Insearch Education International Pty Limited (the Company), which comprise the statement of financial position as at 31 December 2015, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the directors' declaration.

Opinion

In my opinion, the financial statements:

- give a true and fair view of the financial position of the Company as at 31 December 2015, and of its financial performance and its cash flows for the year then ended in accordance with Australian Accounting Standards
- are in accordance with section 41B of the *Public Finance and Audit Act 1983* (PF&A Act) and the Public Finance and Audit Regulation 2015.

My opinion should be read in conjunction with the rest of this report.

Directors' Responsibility for the Financial Statements

The Directors are responsible for preparing financial statements that give a true and fair view in accordance with Australian Accounting Standards and the PF&A Act and for such internal control as the directors determine is necessary to enable the preparation of financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on the financial statements based on my audit. I conducted my audit in accordance with Australian Auditing Standards. Those Standards require that i comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including an assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

My opinion does not provide assurance:

- about the future viability of the Company
- that it carried out its activities effectively, efficiently and economically
- about the effectiveness of the internal control
- about the security and controls over the electronic publication of the audited financial statements on any website where they may be presented
- about other information which may have been hyperlinked to/from the financial statements.

Independence

In conducting my audit, I have complied with the independence requirements of the Australian Auditing Standards and relevant ethical pronouncements. The PF&A Act further promotes independence by:

- providing that only Parliament, and not the executive government, can remove an Auditor-General
- mandating the Auditor-General as auditor of public sector agencies, but precluding the provision
 of non-audit services, thus ensuring the Auditor-General and the Audit Office of New South
 Wales are not compromised in their roles by the possibility of losing clients or income.

Caroline Karakatsanis

Director, Financial Audit Services

5 April 2016 SYDNEY